

I don't believe anyone choose Health Care to be rich. Your parents might have suggested it because of the stability and opportunities but for you to choose it as your life long career, it had to have a deeper meaning. Your conviction about helping the other fellow who is seeking your help has to be crystal clear. It is unspeakable for anyone to hold back on the help they can provide based on the other person's skin color or national origin. I am not suggesting you should overlook money, it is certainly important as we all have bills to pay but I strongly believe that if we genuinely help enough people, we will get all the money we want as a byproduct. We certainly don't have to sweat for it; it will happen automatically if we remain very humble and genuinely help others.

Some of you have emailed me ideas and I appreciate it very much. Ideas are the bedrock of innovation and innovation is what is going to gives us the added edge to compete. We don't want to be just another Physical Therapy office (a commodity). We have to be very distinct and different from others to stand out therefore I need lot of ideas from you. Please email me at jay11040@gmail.com and I look forward to hearing from all of you.

Don't think you need to master everything. Jack of all trade is master of none! Pick one or two the most preferably just one and be really good in it. This is precisely the reason why we are a team, someone in the team will be strong in one of the area that we will be weak in. I am certainly weak in technology that is why we have Anish. It is preposterous for me to think that I have to know everything, Angel will know more about best cleaning agent, Dharmi will know more about billing matters and that's how it should be. Find your sweet spot! Mine happen to be getting new patients. While we have to know little bit about what the other person does, we certainly don't have to master it. Get really, really good at whatever you do, there will always be someone in the team that can compliment your weakness, this is what makes a good team. Rather than spending time in getting better in your weakness, let someone else handle it and you become good to great in whatever you do. Focus your time and energy on what you are good in already. There are very specific things that we do and when we do this synchronically, we become unbeatable. There shouldn't be any doubt in anyone's mind: why we are here? And why we do what we do?